



# JOB SEARCH SERVICES

**BY:**

**OLM BUSINESS SOLUTIONS - MORTEN CARSTENSEN**





# INTRODUCTION

We understand the issues you are facing in finding a job. We are recruiters and speak to candidates around the world daily so know the market and different industries very well.

## **Problems candidates are facing:**

- No time to apply for jobs
- Not enough experience to update LinkedIn and CV
- Not sure which jobs to apply for
- Applications sent but never get a reply

# ONBOARDING

## DEFINING YOUR TARGET JOB

The initial step involves a 60-minute call with Morten Carstensen, the owner, to pinpoint your strengths, skills, and preferred industries.

### WE WILL LOOK AT:

GOALS AND JOB TITLES

SKILLS

LOCATION

SALARY

EXPERIENCE

# THE CV



It's the first thing the hiring manager will see so we need to make sure it stands out and it clearly conveys who you are and what you have done.

We will make a new one for you and make it:

- Clear and professional
- Modern but still fresh
- All links are updated
- Max 4 points on job experience (min of 2 lines)
- A fresh summary
- Updated language, skills and IT knowledge
- We will make sure it is ATS (Application Tracking System) compliant so it's easy for hiring managers to extract your data into their system.

# BEFORE AND AFTER CV'S



**Morten Carstensen**

mortencarstensen1@gmail.com

1 Repollo St, La Finca, 4217 Lipa City, Batangas, Philippines

Tel +63 9178220921

I am a driven professional with extensive experience in various industries including shipping, agriculture, handicraft, construction and dental. I have lived in The Philippines for 2 years and have an extensive network across the various industries. Having worked in corporate in the past and started up several companies in the Philippines I am flexible and confident in my approach in business. My achievements show that I am a dedicated and hard-working person who can work alone as well as being a team leader

## Experience

**Owner, OLM Business Solutions**  
**Batangas, Philippines**  
**January 2016 - present**

In 2015 I decided to join the outsourcing industry and opened OLM Business Solutions. OLM is focused on bringing value and quality services to customers, big or small. Here we handle outsourcing, app development and leadgeneration for clients in EU, US and Asia.

OLM is partner and developer of various active apps in the hospitality and telemedicine industry in Denmark and USA.

**Founder and Owner, Doc's Candles**  
**Lipa, Batangas,**  
**January 1999 - 2016**

Doc's Candles is my own company which I founded with my wife in 1997 here in Lipa City, Batangas. The main business is to manufacture high quality candles for the export market and local consumption. Clients abroad include Pottery Barn, Crate & Barrel USA and Kaheku in Germany. I handle the company's P&L and negotiate designs, prices and concepts with buyers here and abroad.

In 2000-2005 I established over 20 stores and 10 franchises locally as well as handled sales over \$ 500,000 in export yearly



RECRUITER

## Morten Carstensen

I am a seasoned recruiter with 10 years of experience, specializing in a wide range of roles across various industries. I am a seasoned recruiter with specialty in roles in Europe. I work hard daily to promote the job, screen and interview candidates all over Europe. I can recruit for any sector. The past year my focus has been on jobs within engineering, tech, electronics, finance, energy, and pharmaceuticals among others. Prior to my recruiting career, I operated my own candle production.

## CONTACT

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mortencarstensen1@gmail.com  
Lipa City, Philippines  
<https://www.linkedin.com/in/mortenolm>

## SKILLS

- Recruitment and Talent Acquisition
- Business Development
- Human Resources
- Business Management

## SOFT SKILLS

- Leadership and Team Management
- Problem-Solving
- Cross-Cultural Communication
- Adaptability

## LANGUAGES

- English C2
- Danish C2

## EXPERIENCE

### RECRUITER - BUSINESS OWNER

OLM Business Solutions **2015 - Present**  
Batangas, Philippines

As a recruiter, I focus on identifying and connecting top talents with companies across various industries in the EU and USA.

I handle job posts, communication as well as interviews and vetting of candidates across time zones. I am familiar with various ATS systems and have adapted them into my own daily work schedule.

### BUSINESS OWNER

Doc's Candles **2000-2015**  
Batangas, Philippines

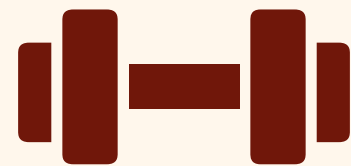
Founded and managed a candle manufacturing business, growing it to produce a 40-foot container of candles weekly, exporting to markets in France, Denmark, Germany, and Japan. I led all aspects of operations, including production, sales, and client relations, employing over 220 workers at its peak. Gained experience in production management, retail, franchising, and customer service, while establishing long-term international partnerships. We had a terrible fire in 2013 made a deep impact which we never recovered from and had to close in 2015.

### CHARTERING MANAGER

Inter Asia Marine Transport **1998-2000**  
Manila, Philippines

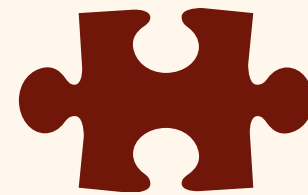
In this role, I oversaw the chartering of international vessels for major clients

# LINKED PROFILE



## SKILLS SUMMARY

We will suggest edits based on your experience. Highlighting your strengths and accomplishments.



## EXPERIENCES

We will help to go through your job experiences so your accomplishments in the past is clear. Updating of job timeline of dates + links to previous companies.




## OVERALL LOOK

Update photo, headline, languages, skills, recommendations etc

# PERSONAL WEBSITE & EMAIL

Morten Carstensen



## My Professional Page

Discover my in-depth expertise in sourcing exceptional talent across IT, pharmaceutical, healthcare, and engineering sectors. With a strategic emphasis on remote staffing and a commitment to excellence, I am dedicated to finding the perfect match for your business requirements.


[View My CV](#)

[Download Full CV](#) [View My LinkedIn Profile](#) [Contact Me](#)

### Who I Am

As an experienced recruiter with over 10 years in the industry, I am actively seeking a remote freelance recruiter position. I specialize in sourcing talent primarily for EU roles across various sectors, including pharmaceuticals, engineering, hospitality, technology, and logistics. My extensive experience has equipped me with a deep understanding of the recruitment process, enabling me to effectively identify and engage with top candidates. I am flexible with my working hours and open to collaborating during both Asian and EU time zones, ensuring seamless communication and efficiency. My goal is to leverage my skills and experience to help organizations build strong teams and drive success. If you are looking for a dedicated and knowledgeable recruiter to support your hiring needs, I would love to connect and discuss potential opportunities.

[Learn More](#)



Introducing a customized portfolio website that showcases your projects, CV, contact details, and the ability to add a YouTube video to help you shine.

Check out a sample of your future portfolio website here:

<https://mortencarstensen.co.site/>

A dedicated email will be created so we can streamline the application process.

# NETWORKING STRATEGIES

Utilizing our LinkedIn connections, industry contacts, and professional groups, we share your optimized profile directly with **hiring managers, recruiters**, and key decision-makers. All in an effort to get your profile viewed and get YOU **hired**.







# JOB APPLICATIONS



**WE START SEARCHING FOR THE RIGHT JOB FOR YOU**

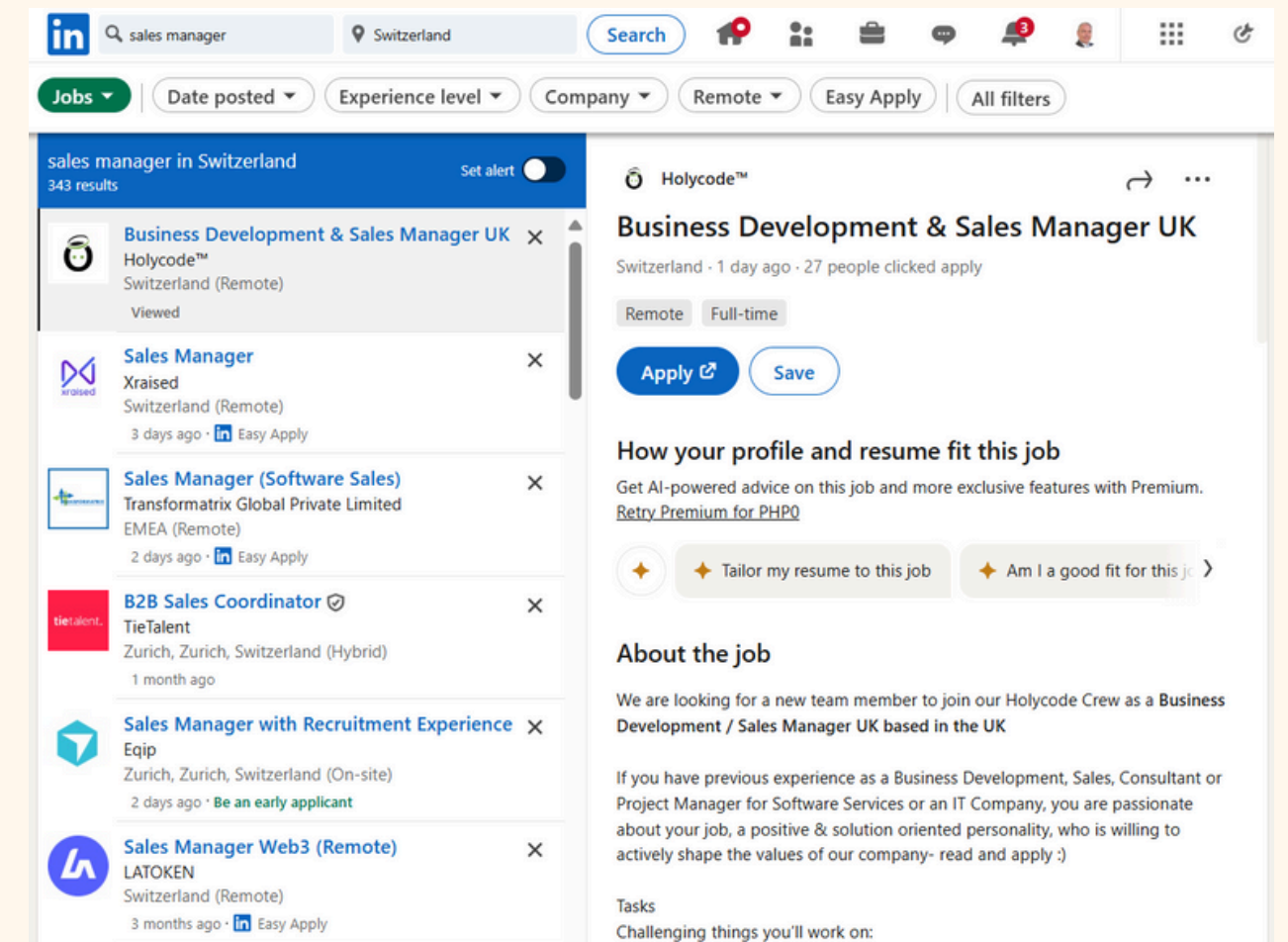


**We start sending out job applications to prospective companies on your behalf. 5 applications will be sent every week as a minimum.**

**You can monitor responses through your dedicated email. We talk with recruiters who might be interested in your profile and share your details on our social media for added exposure.**

## **LINKEDIN EU DATA:**

- **HAS 278 MILLION USERS IN EU, 87 MILLION ACTIVE**
- **67 MILLION EU COMPANIES ARE ON LINKEDIN**



# THE PACKAGE

- € 349.00 upfront (non-refundable) to kickstart the process.
- € 1500.00 only upon successful hire — no hire, no pay. Maximum duration is 2 months in which time we continue to send job applications, monitor your interview activity and have weekly meetings. Payment is due as soon as there is a confirmed job offer that you have accepted.

How to sign up?

Fill up the form and proceed to pay with credit card or PayPal at:

<https://www.olmsolutions.com/jobservices>



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# CONTACT INFORMATION

